



## Order Processing

Vertical Market Software's Order Processing module has been designed to provide the company who processes customer sales orders, or sells retail products over the counter, a tool to make the company more profitable and provide a higher degree of customer satisfaction. Information is provided to allow your company to respond quickly during customer inquiries regarding product availability and pricing, delinquent customer accounts, customer credit history, quotations to customers, backorders of items and much more. Accurate information is available when you need it the most.

### ***Some of the benefits of the Order Processing module are:***

- At the time of entering an order for your customer you can review open orders, inventory status, customer credit information, and receivables activity.
- Ability to place delinquent customers "on hold".
- Automatic numbering of orders and invoices or your entered number.
- Ability to produce picking tickets, with bin/aisle location for each product appearing on ticket.
- Ability to handle "direct shipped" items which are ordered from your supplier and shipped directly to your customer without effecting your inventory.
- Ability to enter and print price quotes and later convert them to orders.
- ODBC compliant allowing for custom report creation.
- Multiple shipping addresses for customers
- Over the counter "point of sales" capability with optional cash drawer interface.
- User definable entry screens.
- User definable invoice formats.
- Ability to interface with bar code readers.
- Automatic calculation of sales tax and discounts using rates assigned to each customer in Accounts Receivable.
- Ability to produce a loan amortization schedule for financed sales.
- Numerous reports available on demand with the ability to view reports on the monitor:
  - Orders entered list
  - Open orders and backorders by customer
  - Open orders and backorders by item
  - Weekly sales reports
  - Shipping history report
  - Customer product usage report
- Ability to add new customers to Accounts Receivable during Order Processing.
- Items may be cross-referenced to substitute part number.
- Unit of measure conversion table which is used to convert the stocking unit of measure to the pricing (selling) unit of measure ( ie items sold as "each" but stocked as "dozen").
- Ability to enter non-stock items on sales orders.
- Ability to enter multiple comment lines on sales orders and picking tickets.
- Ability to calculate sales commission on each sales order or invoice. Commission may be based on sale or profit amount.
- ODBC compliant